

# EXHIBIT “C”

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**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

CHARLES BRENDON<sup>1</sup> and DANIEL  
CHECKMAN, Individually and on Behalf of  
All Others Similarly Situated,

## Plaintiffs

V.

ALLEGIANT TRAVEL COMPANY, et al.,

## Defendants

Case No.: 2:18-cv-01758-APG-BNW

## **Order Granting in Part and Denying in Part Defendants' Motion to Dismiss**

[ECF No. 45]

This is a securities fraud class action lawsuit against Allegiant Travel Company, the owner of Allegiant Air (collectively, Allegiant). The First Amended Complaint (FAC) alleges that Allegiant used second-hand aircraft to fly travelers. Beginning in 2015, Allegiant experienced numerous aircraft maintenance and repair issues with its second-hand aircraft, resulting in cancellations, delays, emergency landings, and aborted takeoffs. During this time, Allegiant and its officers assured investors and the public that the airline and its fleet were safe and reliable. In April 2018, the CBS television network broadcast a story on Allegiant's maintenance and repair issues, and Allegiant's stock price dropped precipitously.

18 Plaintiffs Charles Brendon and Daniel Checkman sued Allegiant and its officers (Maurice  
19 J. Gallagher, Jr., Scott Sheldon, Steven E. Harfst, and Jude I. Bricker) on behalf of all persons  
20 who traded in Allegiant securities between June 8, 2015 and May 9, 2018. The plaintiffs allege  
21 that the defendants violated section 10(b) of the Securities Exchange Act of 1934 (the Exchange

<sup>23</sup> <sup>1</sup> The First Amended Complaint names Brendon as lead plaintiff, but he is not included in the caption. ECF No. 34 at 1. So the clerk is directed to amend the caption to include Brendon.

1 Act), 15 U.S.C. § 78j(b), and Securities and Exchange Commission (SEC) Rule 10b-5, 17 C.F.R.  
2 § 240.10b-5. The plaintiffs also assert control person liability against the individual defendants  
3 under section 20(b) of the Exchange Act. The defendants move to dismiss the FAC, challenging  
4 falsity, scienter, and loss causation. I grant the motion with respect to some of the allegedly  
5 fraudulent statements because the plaintiffs fail to plead falsity or scienter. However, I deny the  
6 motion with respect to other statements, and I grant plaintiffs leave to amend.

7 **I. BACKGROUND**

8 Allegiant used second-hand aircraft to transport passengers from under-served airports to  
9 leisure destinations like Las Vegas.<sup>2</sup> ECF No. 34 at 17. Allegiant was profitable because it  
10 served airports with lower fees, faced little competition, and flew second-hand aircraft that cost a  
11 fraction of new models. *Id.* at 17-21. These aircraft required “far greater maintenance than  
12 newer planes,” however, so maintenance expenses were a “material component of Allegiant’s  
13 operating costs.” *Id.* at 20. The plaintiffs allege that Allegiant understaffed its maintenance  
14 department, hired inexperienced and unqualified maintenance personnel, failed to adequately  
15 train its maintenance employees, and had a culture that “compromised maintenance . . . for  
16 profits.” *Id.* at 3, 21-39. In support of their allegations, the plaintiffs include statements from  
17 former Allegiant maintenance personnel. *Id.* at 11-14, 21-39.

18 In 2015 and early 2016, local news sources across the country reported “horror stories of  
19 Allegiant aircraft experiencing flight delays, emergency landings, aborted takeoffs, and smoke in  
20 the cabin,” which “intensified as Allegiant’s maintenance issues seemed to become more  
21

22 <sup>2</sup> I accept the plaintiffs’ factual allegations as true. *Tellabs, Inc. v. Makor Issues & Rights, Ltd.*,  
23 551 U.S. 308, 322 (2007) (“[F]aced with a Rule 12(b)(6) motion to dismiss a § 10(b) action,  
courts must, as with any motion to dismiss for failure to plead a claim on which relief can be  
granted, accept all factual allegations in the complaint as true.”).

1 prevalent.” *Id.* at 39. On January 8, 2016, the *Tampa Bay Times* reported that an Allegiant  
2 maintenance employee quit after two weeks because Allegiant had a “worrisome culture,” failed  
3 to follow procedures, and misused FAA rules. *Id.* at 43. Allegiant denied the allegations,  
4 claiming that its maintenance personnel were “highly-trained.” *Id.* The following day, Allegiant  
5 announced Harfst’s resignation as the airline’s Chief Operating Officer (COO), explaining that  
6 “the Company will use this leadership change as an opportunity to refocus on operational needs  
7 and areas for improvement.” *Id.* at 44.

8       Later that month, Gallagher (Allegiant’s CEO) and Bricker (the new COO), participated  
9 in a conference call about Allegiant’s fourth quarter 2015 financial results. *Id.* During the call,  
10 an analyst asked about recent “operational challenges” reflected in news stories, Allegiant’s plan  
11 to correct the challenges, and whether the challenges were overhyped by the media or  
12 represented “safety issues.” *Id.* Bricker responded, in relevant part, “[i]t’s a safe operation. Last  
13 year, it was a safe operation, and this year as well.” *Id.* at 45. Gallagher pointed to ongoing  
14 union negotiations as a potential reason for the stories, stressed the airline’s safety programs, and  
15 emphasized that “as [Bricker] said, we are safe.” *Id.* The plaintiffs allege that Bricker and  
16 Gallagher’s statements that Allegiant was safe were false or misleading due to Allegiant’s  
17 maintenance practices. *Id.* at 54.

18       The next month, Allegiant issued its 10-K annual report for 2015. *Id.* at 51. Gallagher  
19 and Sheldon (Allegiant’s CFO) signed the report, which stated that “[w]e believe our aircraft are,  
20 and will continue to be, mechanically reliable.” *Id.* at 51-52. The form also included a section on  
21 aircraft maintenance. *Id.* In relevant part, this section of the 10-K stated that Allegiant’s  
22 “technicians . . . have appropriate experience,” Allegiant “provide[d] them with comprehensive  
23 training[,]” and that Allegiant could hire “sufficient qualified alternative providers of

1 maintenance services . . . to satisfy . . . maintenance needs.” *Id.* Allegiant repeated this statement  
2 in its 2016 and 2017 10-Ks. *Id.* at 55, 57-58. The plaintiffs allege that these statements were  
3 false or misleading due to Allegiant’s maintenance practices. *Id.* at 54, 56-58.

4 Gallagher sent letters to Allegiant’s shareholders in 2016 and 2017. *Id.* at 53-56. In those  
5 letters, he assured investors that Allegiant placed its “focus on safety and reliability,” had a  
6 “proven, seasoned model,” and that safety was its “core fundamental.” *Id.* Similarly, Allegiant’s  
7 Code of Ethics stated that the company was required to: (i) remain “honest, fair and accountable  
8 in all business dealings”; (ii) “provide safe working conditions” to employees; (iii) “be a  
9 responsible and responsive corporate citizen in a moral, ethical and beneficial manner” to society  
10 and the local community; and (iv) “pursue growth and earnings objectives while adhering to  
11 ethical standards.” *Id.* at 53. The plaintiffs allege that these statements were false or misleading  
12 due to Allegiant’s maintenance practices. *Id.* at 54, 56-57.

13 In 2017, the CBS television network submitted Freedom of Information Act (FOIA)  
14 requests to the Federal Aviation Administration (FAA) for Allegiant’s maintenance records. *Id.*  
15 at 59. The FAA released the records over Allegiant’s objection. *Id.* at 60. On April 13, 2018,  
16 CBS announced that it would air a report criticizing Allegiant’s safety and maintenance record  
17 on *60 Minutes* that weekend. *Id.* Allegiant shares fell 8.59% on “unusually heavy volume.” *Id.* at  
18 7, 60. The CBS report claimed that “(i) Allegiant aircraft had a high number of serious  
19 mechanical incidents from mid-2015 through October 2017; (ii) Allegiant lack[ed] the  
20 infrastructure and personnel to adequately maintain their aircraft; (iii) Allegiant discouraged  
21 employees from reporting safety and maintenance issues; and (iv) Allegiant had a poor safety  
22 culture.” *Id.* Following the broadcast on April 15, 2018, Allegiant shares fell more than 3% on  
23 “unusually heavy volume.” *Id.* at 8, 69. On May 9, 2018, the U.S. Department of Transportation

1 (DOT) announced that it would audit FAA oversight of Allegiant's maintenance practices. *Id.*

2 Allegiant shares fell over 2% on the news. *Id.* at 70.

3 Allegiant did not pay Gallagher a salary during the relevant time period. ECF No. 53-5 at  
4 5.<sup>3</sup> Instead, 82.4% of Gallagher's 2015 total compensation was comprised of a nearly \$3 million  
5 cash bonus tied to Allegiant's operating margin. *Id.*; ECF No. 34 at 4. The 2015 bonus was "far  
6 above [Gallagher's] usual payout" as Allegiant's profits increased from \$87 million to \$220  
7 million. ECF No. 34 at 4.

8 Gallagher also traded in Allegiant stock throughout the plaintiffs' proposed class period.

9 On March 9, 2016, Gallagher sold \$47,774,700 of Allegiant stock. *Id.* at 59. In January 2018,  
10 Allegiant "announced that Gallagher had set up a 10b5-1 stock trading plan, which it became  
11 aware [of] as of December 30, 2017." *Id.* Between December 28, 2017 and January 17, 2018,  
12 Gallagher sold \$33,232,408.01 of Allegiant shares through the plan. *Id.* Gallagher then exercised  
13 stock options to sell an additional \$2,066,137.15 in Allegiant stock on March 6, 2018. *Id.*

14 **II. DISCUSSION**

15 Section 10(b) of the Exchange Act prohibits the use of "any manipulative or deceptive  
16 device or contrivance" related to the purchase or sale of securities when the use violates the  
17 regulations promulgated by the SEC. 15 U.S.C. § 78j(b). Under SEC Rule 10b-5, it is unlawful  
18 for any person "[t]o make any untrue statement of fact or to omit to state a material fact  
19 necessary in order to make the statements made, in the light of the circumstances under which  
20 they were made, not misleading." 17 C.F.R. § 240.10b-5(b). "To recover damages for violations

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22 <sup>3</sup> I must consider "documents incorporated into the complaint by reference" in assessing the  
23 plaintiffs' securities fraud claims. *Tellabs*, 551 U.S. at 322. The FAC references Allegiant's  
disclosure of Gallagher's compensation, so I take judicial notice of the relevant proxy statement  
filed with the SEC. ECF No. 53-5.

1 of section 10(b) and Rule 10b-5, a plaintiff must prove (1) a material misrepresentation or  
2 omission by the defendant; (2) scienter; (3) a connection between the misrepresentation or  
3 omission and the purchase or sale of a security; (4) reliance upon the misrepresentation or  
4 omission; (5) economic loss; and (6) loss causation.” *In re Quality Sys., Inc. Sec. Litig.*, 865 F.3d  
5 1130, 1140 (9th Cir. 2017).

6 At the pleading stage, a complaint alleging violations of Section 10(b) of the Exchange  
7 Act and SEC Rule 10b-5 must meet both the heightened pleading requirements for fraud claims  
8 under Federal Rule of Civil Procedure 9(b) and the “exacting pleading requirements of the  
9 Private Securities Litigation Reform Act” (PSLRA), 15 U.S.C. § 78u-4(b)(2)(A). *Id.* Rule 9(b)  
10 requires that the complaint “state with particularity the circumstances constituting fraud.” Fed. R.  
11 Civ. P. 9(b). The PSLRA requires that the complaint “state with particularity facts giving rise to  
12 a strong inference that the defendant acted with the required state of mind.” 15 U.S.C. § 78u-  
13 4(b)(2)(A).

14 The defendants argue that the FAC should be dismissed because the plaintiffs failed to  
15 adequately allege material misrepresentation, scienter, and loss causation.

16 **A. Material Misrepresentation**

17 The defendants argue that the plaintiffs failed to plead an actionable false statement  
18 because: (1) under *In re Merck & Co. Securities Litigation*, 432 F. 3d 261 (3d Cir. 2005), an  
19 actionable false statement cannot be based upon previously disclosed public information, and (2)  
20 the alleged misrepresentations consist of inactionable puffery or mismanagement claims. The  
21 plaintiffs respond that defendants improperly rely on a fact-intensive affirmative defense to  
22 support dismissal and that their alleged misstatements are actionable.

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1           **1. *Merck***

2       In *Merck*, the Third Circuit held that a *Wall Street Journal* article analyzing Merck's  
3 opaquely disclosed accounting practices could not form the basis of a false statement because the  
4 efficient market hypothesis suggests the market would have already incorporated the information  
5 into Merck's share price. 432 F. 3d at 270-71. Similarly, the truth-on-the-market defense  
6 excuses a "failure to disclose material information . . . where that information has been made  
7 credibly available to the market by other sources." *In re Apple Computer Securities Litigation*,  
8 886 F.2d 1109, 1115 (9th Cir. 1989). However, "any material information which insiders fail to  
9 disclose must be transmitted to the public with a degree of intensity and credibility sufficient to  
10 effectively counter-balance any misleading impression created by the insiders' one-sided  
11 representations." *Id.* at 1116. Accordingly, "the truth-on-the-market defense is intensely fact-  
12 specific, so courts rarely dismiss a complaint on this basis." *In re Amgen Inc. Sec. Litig.*, 544 F.  
13 Supp. 2d 1009, 1025 (C.D. Cal. 2008).

14       The defendants argue that the facts underlying the *60 Minutes* report had already been  
15 reported by local news sources, thus requiring dismissal under *Merck*. Even assuming that  
16 *Merck* is the law in the Ninth Circuit, however, the plaintiffs allege a key fact distinguishing this  
17 case from *Merck*: the CBS broadcast reported undisclosed Allegiant maintenance records  
18 obtained by the FOIA request. To the extent that the defendants raise a truth-on-the market  
19 defense, the plaintiffs plead facts showing that the local news reports that emerged before the *60*  
20 *Minutes* report were not comprehensive or credible enough to counterbalance Allegiant's alleged  
21 misrepresentations. I therefore deny the defendants' motion to dismiss on this ground.

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1                   **2. False or Misleading Statements**

2                 The plaintiffs must “specify each statement alleged to have been misleading, [and] the  
3 reason or reasons why the statement is misleading” to adequately plead material  
4 misrepresentation. 15 U.S.C. § 78u-4(b)(1). “A litany of alleged false statements,  
5 unaccompanied by the pleading of specific facts indicating why those statements were false, does  
6 not meet this standard.” *Metzler Inv. GMBH v. Corinthian Colleges, Inc.*, 540 F.3d 1049, 1070  
7 (9th Cir. 2008).

8                 With respect to opinion statements, “when a plaintiff relies on a theory of material  
9 misrepresentation, the plaintiff must allege both that the speaker did not hold the belief she  
10 professed and that the belief is objectively untrue.” *City of Dearborn Heights Act 345 Police &*  
11 *Fire Ret. Sys. v. Align Tech., Inc.*, 856 F.3d 605, 615–16 (9th Cir. 2017) (quotation omitted).  
12 “[W]hen a plaintiff relies on a theory that a statement of fact contained within an opinion  
13 statement is materially misleading, the plaintiff must allege that the supporting fact [the speaker]  
14 supplied [is] untrue.” *Id.* (quotation omitted) (alterations in original).

15                 However, a “mildly optimistic, subjective assessment hardly amounts to a securities  
16 violation,” so I must distinguish material misrepresentations from “puffery.” *Oregon Pub.*  
17 *Employees Ret. Fund v. Apollo Grp. Inc.*, 774 F.3d 598, 606 (9th Cir. 2014). “Statements by a  
18 company that are capable of objective verification are not puffery and can constitute material  
19 misrepresentations.” *Id.* (quotation omitted). And, “general statements of optimism, when taken  
20 in context, may form a basis for a securities fraud claim when those statements address specific  
21 aspects of a company’s operation that the speaker knows to be performing poorly.” *In re Quality*  
22 *Sys.*, 865 F. 3d at 1143 (quotation omitted). “For example, reassuring investors that ‘everything  
23 [was] going fine’ with FDA approval when the company knew FDA approval would never come

1 was materially misleading.” *Id.* (quoting *Warshaw v. Xoma Corp.*, 74 F.3d 955, 959 (9th Cir.  
 2 1996)).

3 Additionally, Section 10(b) is not a cause of action for corporate mismanagement. *Santa  
 4 Fe Indus., Inc. v. Green*, 430 U.S. 462, 479 (1977). But the plaintiffs can plead a cognizable  
 5 claim if they allege both corporate mismanagement and false or misleading public statements.  
 6 See *Reese v. Malone*, 747 F.3d 557, 581 (9th Cir. 2014), overruled on other grounds by *City of  
 7 Dearborn Heights*, 856 F.3d 605.

8                   **a. 10-K Statements**

9 Allegiant’s 2015 10-K stated that “[w]e believe our aircraft are, and will continue to be,  
 10 mechanically reliable.” *Id.* at 52. Allegiant’s 2015, 2016, and 2017 10-Ks stated that Allegiant’s  
 11 “technicians . . . have appropriate experience,” Allegiant “provide[d] them with comprehensive  
 12 training[,]” and that Allegiant could hire “sufficient qualified alternative providers of  
 13 maintenance services . . . to satisfy . . . maintenance needs.” ECF No. 34 at 52, 55, 57-58. These  
 14 statements regarding Allegiant’s reliability, staffing, and training are capable of objective  
 15 verification. See *Bricklayers & Masons Local Union No. 5 Ohio Pension Fund v. Transocean  
 16 Ltd.*, 866 F. Supp. 2d 223, 244 (S.D.N.Y. 2012) (representation that defendant conducted  
 17 “extensive training and safety programs” was actionable). The plaintiffs sufficiently allege that  
 18 these statements were false and misleading because “Allegiant maintenance technicians were  
 19 inexperienced and insufficiently trained,” resulting in substandard repairs and false certification  
 20 that maintenance had been performed, and “Allegiant’s maintenance department was grossly

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 23

1 understaffed," resulting in rushed repairs and false certifications that maintenance had been  
2 performed.<sup>4</sup> ECF No. 34 at 54, 56-58. I thus deny the motion with respect to these statements.

**b. January 2016 Statement**

In a statement responding to a *Tampa Bay Times* article on Allegiant’s maintenance practices, Allegiant also claimed that its maintenance personnel were “highly-trained.” ECF No. 34 at 43. In their opposition to the motion, the plaintiffs ask me to infer this statement is false, but they do not specify this statement was false or misleading in the FAC, as required by the PSLRA. 15 U.S.C. § 78u-4(b)(1). So I grant the motion with respect to this statement. However, I grant the plaintiffs leave to amend because it is not clear that amendment would be futile. *Sonoma Cty. Ass’n of Retired Employees v. Sonoma Cty.*, 708 F.3d 1109, 1118 (9th Cir. 2013) (“As a general rule, [d]ismissal without leave to amend is improper unless it is clear . . . that the complaint could not be saved by any amendment.”) (quotation omitted).

### c. Code of Ethics

14 Allegiant’s Code of Ethics stated that the company was required to: (i) remain “honest,  
15 fair and accountable in all business dealings”; (ii) “provide safe working conditions” to  
16 employees; (iii) “be a responsible and responsive corporate citizen in a moral, ethical and  
17 beneficial manner” to society and the local community; and (iv) “pursue growth and earnings  
18 objectives while adhering to ethical standards.” *Id.* at 53. A code of conduct is “inherently  
19 aspirational,” however, and “expresses opinions as to what actions are preferable, as opposed to

<sup>21</sup> I am not inferring that Allegiant’s claim that its aircraft “are, and will continue to be,  
mechanically reliable” was false or misleading because the statement was removed from  
subsequent 10-Ks. See *Welgus v. Trinet Group, Inc.*, 2017 WL 6466264, \*8 (N.D. Cal. Dec. 18,  
2017) (“[I]f the law viewed a company’s editing or removal of language from an SEC filing as a  
tacit admission that the language was false when made, no public company would ever remove  
disclosures from its filings.”). Rather, the plaintiffs explain the statement was false because of  
understaffing and insufficient training.

1 implying that all staff, directors, and officers always adhere to its aspirations.” *Retail Wholesale*  
 2 & Dep’t Store Union Local 338 Ret. Fund v. Hewlett-Packard Co.

3 , 845 F.3d 1268, 1276 (9th Cir. 2017). In *Retail Wholesale*, the Ninth Circuit concluded that a similar code of conduct  
 4 contained no statements that were “capable of being objectively false.” *Id.* at 1277. The plaintiffs thus fail to allege that Allegiant’s Code of Ethics contained actionable  
 5 misrepresentations, so I grant the motion to dismiss with respect to these statements. I deny  
 6 leave to amend because amendment would be futile: the statements in the Code of Ethics are not  
 7 capable of being objectively false.

#### 9                   **d. Statements Regarding Focus on Safety**

10         In annual shareholder letters, Gallagher assured investors that Allegiant placed its “focus  
 11 on safety and reliability,” had a “proven, seasoned model,” and that safety was its “core  
 12 fundamental.” ECF No. 34 at 53-56. These statements are not capable of objective verification  
 13 and thus cannot be material misrepresentations. *See Plumley v. Sempra Energy*, 2017 WL  
 14 2712297 at \*7 (S.D. Cal. June 20, 2017) (“The Court finds that the FAC’s alleged fraudulent or  
 15 misleading statements regarding its commitment to or prioritization of safety, and all similarly  
 16 alleged statements, are too nonspecific and unmeasurable to state a claim for securities fraud.”).  
 17 I thus grant the motion with respect to these statements.

18         Similarly, the FAC includes a June 8, 2015 statement that safety was “always  
 19 [Allegiant’s] number one priority” in the section containing false statements. ECF No. 34 at 51.  
 20 The plaintiffs do not explain why this statement was false in either the FAC, as required by the  
 21 PSLRA, or their opposition to the motion. I do not grant the plaintiffs leave to amend to specify  
 22 this false statement with particularity because amendment would be futile: the statement is not  
 23 objectively verifiable.

**e. Investor Call Statements**

2 During a January 2016 investor call, an analyst asked about the recent “operational  
3 challenges” reflected in media stories, Allegiant’s plan to correct the challenges, and whether the  
4 challenges were overhyped by the media or represented “safety issues.” ECF No. 34 at 51.  
5 Bricker responded, in relevant part, that “[i]t’s a safe operation. Last year, it was a safe  
6 operation, and this year as well.” *Id.* Gallagher added that “as [Bricker] said, we are safe.” *Id.*  
7 The plaintiffs allege these statements were false because Allegiant’s maintenance practices  
8 “created an unsafe operation.” *Id* at 54.

9 These statements are actionable because they address specific questions on aspects of  
10 Allegiant's operation (Allegiant's maintenance issues) that Gallagher and Bricker allegedly knew  
11 to be performing badly. Alternatively, the statements could be characterized as opinion  
12 statements with an embedded fact. Gallagher and Bricker express their opinion that Allegiant is  
13 safe, but embedded in their opinion is a factual denial of the analyst's series of questions on  
14 Allegiant's operational challenges. The plaintiffs adequately allege that the supporting fact was  
15 untrue because the FAC alleges that the operational challenges reflected safety issues rather than  
16 media hype. I therefore deny the motion as to these statements on the grounds of falsity.

### B. Scienter

18 The defendants argue that the plaintiffs fail to plead scienter because neither the  
19 allegations of former employees (FEs) nor Gallagher's stock sales suggests a strong inference of  
20 scienter. The plaintiffs respond that they adequately allege scienter because: (1) the FE  
21 allegations confirm defendants' recklessness as to Allegiant's maintenance practices and safety;  
22 (2) the core operations doctrine permits an inference that the defendants were aware of  
23 Allegiant's maintenance and safety issues; (3) Gallagher's stock sales and formation of a 10b5-1

1 stock trading plan permit an inference of scienter; (4) Gallagher's bonus structure incentivized  
 2 fraud; and (5) Harfst's unexpected resignation further supports scienter.

3 Under the PSLRA, the plaintiffs must "state with particularity facts giving rise to a strong  
 4 inference that the defendant acted with the required state of mind." 15 U.S.C. § 78u-4(b)(2)(A).  
 5 The "required state of mind is a mental state that not only covers intent to deceive, manipulate,  
 6 or defraud, but also deliberate recklessness." *In re Quality Sys.*, 865 F.3d at 1144 (quotation  
 7 omitted). "[D]eliberate recklessness is an extreme departure from the standards of ordinary care  
 8 . . . which presents a danger of misleading buyers or sellers that is either known to the defendant  
 9 or is so obvious that the actor must have been aware of it." *Schueneman v. Arena Pharm., Inc.*,  
 10 840 F.3d 698, 705 (9th Cir. 2016) (quotation omitted). To assess whether the FAC meets this  
 11 standard, I "must ask: When the allegations are accepted as true and taken collectively, would a  
 12 reasonable person deem the inference of scienter at least as strong as any opposing inference?"  
 13 *Tellabs*, 551 U.S. at 326. Consequently, I address each allegation and then analyze them  
 14 collectively to determine whether the plaintiffs have adequately alleged scienter.

### 15       **1. Former Employee Allegations**

16       The plaintiffs must describe the FEs whose statements are introduced to establish  
 17 scienter "with sufficient particularity to establish their reliability and personal knowledge." *In re*  
 18 *Quality Sys.*, 865 F.3d at 1144 (quotation omitted). "[T]hose statements which are reported by  
 19 confidential witnesses with sufficient reliability and personal knowledge must themselves be  
 20 indicative of scienter." *Id.* at 1144-45 (quotation omitted). Confidential witness accounts "from  
 21 before the class period [are] relevant because it can confirm what a defendant should have  
 22 known during the class period." *Webb v. SolarCity Corp.*, 884 F.3d 844, 851 n.1 (9th Cir. 2018)  
 23 (quotation omitted).

1       The FAC describes each FE “with sufficient particularity to support the probability that a  
 2 person in the position occupied by the source would possess the information alleged.” *In re*  
 3 *Quality Sys.*, 865 F.3d at 1145. The FAC specifies job titles, locations, responsibilities, dates of  
 4 employment, and supervisors for each FE. ECF No. 34 at 11-14. The FEs provide detailed  
 5 allegations regarding maintenance understaffing, maintenance personnel with insufficient  
 6 training and experience, and false maintenance reporting. *Id.* at 21-39. The FEs corroborate each  
 7 other across Allegiant stations and seniority levels, thus bolstering their reliability. At least one  
 8 FE may have departed before the class period, but information from before the class period is  
 9 relevant.

10       Most of the FEs occupied front-line maintenance positions, but the FEs allege that senior  
 11 management (including the individual defendants) knew of the maintenance issues. For  
 12 example, two of the FEs allege direct contact with individual defendants in daily briefings on the  
 13 “status of aircraft” and “monthly reliability meetings to discuss new and ongoing reliability  
 14 issues and mechanical problems with the fleet.” *Id.* at 34, 38. The FEs also allege that  
 15 Allegiant’s open office floor plan allowed the individual defendants to learn of the maintenance  
 16 issues. *Id.* at 14. Additionally, senior executives reported on maintenance issues at board  
 17 meetings that Gallagher attended. *Id.* at 7. These “particularized allegations that defendants had  
 18 actual access to the disputed information, . . . raise a strong inference of scienter.” *City of*  
 19 *Dearborn Heights*, 856 F.3d at 620 (quotation omitted).

20           **2. Core Operations Doctrine**

21       I may infer “that facts critical to a business’s core operations . . . are known to a  
 22 company’s key officers.” *S. Ferry LP, No. 2 v. Killinger*, 542 F.3d 776, 783 (9th Cir. 2008).  
 23 Allegations regarding management’s role in a company may support scienter in three

1 circumstances: “(1) ‘in any form,’ as part of a holistic analysis; (2) on their own, ‘where they are  
 2 particular and suggest that defendants had actual access to the disputed information’; and (3) on  
 3 their own ‘in a more bare form, without accompanying particularized allegations, in rare  
 4 circumstances where the nature of the relevant fact is of such prominence that it would be absurd  
 5 to suggest that management was without knowledge of the matter.’” *Webb*, 884 F.3d at 854  
 6 (quoting *S. Ferry*, 542 F.3d at 785-86).

7       The FAC contains particularized allegations from the FEs that the individual defendants  
 8 knew of the airline’s maintenance issues. *See, e.g.*, ECF No. 34 at 7, 14, 34, 38. Additionally,  
 9 Allegiant’s 10-Ks (signed by Gallagher and Sheldon) stated that “management closely supervises  
 10 all maintenance functions performed by our personnel and contractors employed by us, and by  
 11 outside organizations.” *Id.* at 52, 55, 58. In the investor call, Gallagher and Bricker responded to  
 12 at least one question on “operational challenges,” suggesting that they were familiar with the  
 13 airline’s maintenance issues. *Id.* at 44-45. These particularized allegations support scienter on  
 14 their own, but it would also be “absurd” to suggest that the management of any airline, much less  
 15 an airline experiencing significant operational challenges, would not be aware of pervasive  
 16 maintenance issues like those alleged by the plaintiffs.

### 17           **3. Stock Trading**

18       “Unusual or suspicious stock sales by corporate insiders may constitute circumstantial  
 19 evidence of scienter.” *In re Quality Sys.*, 865 F.3d 1130 at 1146. I must consider three factors:  
 20 “(1) the amount and percentage of shares sold; (2) timing of the sales; and (3) consistency with  
 21 prior trading history.” *Nursing Home Pension Fund, Local 144 v. Oracle Corp.*, 380 F.3d 1226,  
 22 1232 (9th Cir. 2004). When the proceeds from stock sales are “astronomical . . . , less weight  
 23 should be given to the fact that they may represent a small portion of the defendant’s holdings.”

1 *Id.* (\$900 million stock sale representing 2.1% of defendant’s holdings was suspicious).  
 2 Similarly, less weight should be given to the timing of the sales when the class period is  
 3 prolonged. *See In re Vantive Corp. Sec. Litig.*, 283 F.3d 1079, 1092 (9th Cir. 2002); *see also*  
 4 *Yates v. Mun. Mortg. & Equity, LLC*, 744 F.3d 874, 891 (4th Cir. 2014) (“[A] lengthy class period  
 5 makes it difficult to infer intent from the mere fact of a stock sale, as it is not unusual for insiders to  
 6 trade at some point during their tenure with a company.”).

7 Stock sales conducted pursuant to a pre-determined Rule 10b5-1 trading plan may “rebut  
 8 [ ] an inference of scienter.” *Metzler*, 540 F.3d at 1067 n.11. However, when “executives enter  
 9 into a trading plan during the Class Period and the Complaint sufficiently alleges that the  
 10 purpose of the plan was to take advantage of an inflated stock price, the plan provides no defense  
 11 to scienter allegations.” *Employees’ Ret. Sys. of Gov’t of the Virgin Islands v. Blanford*, 794 F.3d  
 12 297, 309 (2d Cir. 2015).

13 The stock sales at issue here represented between .43% and 8.6% of Gallagher’s  
 14 Allegiant holdings, but netted him \$83,073,245.16. Although the percentage of Gallagher’s  
 15 holdings was modest, the size of the proceeds may support an inference of scienter. With respect  
 16 to timing, the plaintiffs allege that the first stock sale was suspicious because it took place two  
 17 days after Allegiant responded to allegations that it was unsafe. ECF No. 34 at 59. The plaintiffs  
 18 allege that the other two sales and the creation of the 10b5-1 trading plan were suspicious  
 19 because they took place during the five- to eight-month period when Gallagher allegedly knew  
 20 that CBS was investigating Allegiant. *Id.* The years-long class period and the numerous events  
 21 alleged during the class period, however, suggest that the timing was not suspicious. The  
 22 months-long time period when the plaintiffs allege that Gallagher knew of the CBS investigation  
 23 underlines how the lengthy class period weighs against scienter. And, the FAC does not allege  
 that Gallagher formed the stock trading plan to take advantage of the inflated stock price.

1 Finally, the plaintiffs do not allege facts in the complaint showing how Gallagher's trading  
2 during the class period compared to trading before and after the class period. Weighing these  
3 factors together, Gallagher's stock sales and 10b5-1 trading plan formation do not support a  
4 strong inference of scienter on their own. But I consider them in my collective analysis, and I  
5 grant the plaintiffs leave to amend to add further allegations in support of scienter, if they exist.

6 The FAC contains allegations regarding only Gallagher's stock sales, but both parties  
7 argue in the briefing that Bricker and Sheldon's stock sales lend support to their position on the  
8 motion. I do not consider these sales as they are not alleged in the complaint. But I grant leave  
9 to add those allegations.

10 **4. Bonus Structure**

11 "A strong correlation between financial results and . . . cash bonuses for individual  
12 defendants may occasionally be compelling enough to support an inference of scienter." *Zucco*  
13 *Partners, LLC v. Digimarc Corp.*, 552 F.3d 981, 1004 (9th Cir. 2009). The complaint must  
14 specify how the bonus compares to prior bonuses and the company's bottom line, however. *Id.* at  
15 1005. "Generalized assertions of motive, without more, are inadequate to meet the heightened  
16 pleading requirements" applicable to securities fraud actions. *Id.* (quotation omitted).

17 The plaintiffs argue that Gallagher's bonus structure incentivized fraud because it was  
18 tied to the company's operating margin. ECF No. 51 at 20. But the FAC does not include  
19 sufficient factual allegations to support an inference of scienter from that fact. For example, it  
20 alleges only that the 2015 bonus was "a figure far above his usual payout." ECF No. 34 at 4. I  
21 grant the plaintiffs leave to amend these allegations because it is not clear that amendment would  
22 be futile.

23 ////

1                   **5. Harfst Resignation**

2                  To support an inference of scienter, the plaintiffs “must allege sufficient information to  
3 differentiate between a suspicious change in personnel and a benign one.” *Zucco*, 552 F.3d at  
4 1004. “Absent allegations that the resignation at issue was uncharacteristic . . . or was  
5 accompanied by suspicious circumstances, the inference that the defendant corporation forced  
6 certain employees to resign because of its knowledge of the employee’s role in the fraudulent  
7 representations will never be as cogent or as compelling as the inference that the employees  
8 resigned or were terminated for unrelated personal or business reasons.” *Id.*

9                  Harfst unexpectedly resigned his position as COO one week after a media report on a  
10 former Allegiant mechanic’s allegations against the company. Additionally, the press release  
11 announcing his departure suggested the resignation was tied to operational challenges at the  
12 company. The plaintiffs’ factual allegations suggest that the resignation was accompanied by  
13 suspicious circumstances, and thus support an inference of scienter.

14                   **6. Collective Analysis**

15                  Taken together, the FE accounts, core operations doctrine, and Harfst’s resignation  
16 support a strong inference of scienter. However, I must determine whether this inference is at  
17 least as strong as any other opposing inference. As defendants point out, the FE accounts  
18 “support the proposition that Allegiant’s senior management paid a great deal of attention to  
19 airline safety and maintenance.” ECF No. 56 at 9. The individual defendants participated in  
20 daily conference calls, monthly reliability meetings, quarterly Town Hall events, and annual  
21 leadership conferences to discuss staffing, reliability, and mechanical issues. ECF No. 34 at 6-7.  
22 Allegiant utilized all seven voluntary safety systems suggested by the FAA. *Id.* at 43, 45.  
23 Additionally, senior executives occasionally piloted Allegiant aircraft. *Id.* at 40. These

1 allegations permit an opposing inference that the individual defendants believed Allegiant was  
2 safe. This inference is stronger than the plaintiffs' proposed inference, so the plaintiffs fail to  
3 plead scienter with respect to Bricker and Gallagher's claims that Allegiant ran a safe operation.  
4 I thus grant the motion with respect to the statements in the investor call, but I grant leave to  
5 amend because it is not clear that amendment would be futile.

6 But the allegations do not permit an opposing inference that the individual defendants  
7 were unaware of Allegiant's specific maintenance understaffing and training issues. The FE  
8 accounts, core operations doctrine, and other factual allegations raise a strong inference that the  
9 individual defendants were at the very least deliberately reckless as to these issues and the  
10 related false or misleading statements in Allegiant's 10-Ks. This strong inference is at least as  
11 strong as any opposing inference, so the plaintiffs adequately plead scienter with respect to the  
12 specific statements in Allegiant's 10-Ks (signed by Gallagher and Sheldon). I thus deny the  
13 motion with respect to these statements.

#### 14       **C. Loss Causation**

15       The defendants argue that the plaintiffs do not adequately plead loss causation because:  
16 (1) the *60 Minutes* report was not an adequate corrective disclosure because it revealed nothing  
17 new; (2) the stock drop following the purported corrective disclosure was not material; and  
18 (3) the corrective disclosure was not sufficiently connected to the alleged fraud. The plaintiffs  
19 respond that: (1) the *60 Minutes* report exposed new information and shed new light on existing  
20 public information; (2) the stock drop was material because of the trading volume and decline in  
21 share price; and (3) the corrective disclosure is not required to mirror the alleged fraud.

22       To adequately plead loss causation, the plaintiffs "must allege that the defendant's share  
23 price fell significantly after the truth became known." *Metzler*, 540 F.3d at 1062 (quotation

1 omitted). A series of corrective disclosures, when “viewed in tandem,” may be sufficient if  
2 “[t]he combined force of these statements . . . suggest that the market was alerted to” the relevant  
3 misrepresentations. *Id.* at 1064 n.8. Additionally, a corrective disclosure relying on public  
4 information may be adequate so long as it brings to light an implication of the previously  
5 disclosed information of which the market was not aware. *In re Gilead Scis. Sec. Litig.*, 536 F.3d  
6 1049, 1053-54 (9th Cir. 2008). However, the announcement of a government “investigation,  
7 standing alone, is insufficient to establish loss causation.” *Loos v. Immersion Corp.*, 762 F.3d  
8 880, 883 (9th Cir. 2014). The plaintiffs are not required to prove loss causation at the pleading  
9 stage, but they “must properly allege it.” *Metzler*, 540 F.3d at 1062.

10 The plaintiffs sufficiently allege that the “truth became known” over three partial  
11 disclosures. First, CBS announced the subject of the *60 Minutes* report on April 13, 2018,  
12 resulting in the first stock drop. Second, CBS aired the report on April 15, resulting in a second  
13 stock drop. The report is an adequate corrective disclosure because it revealed new information  
14 to the market and brought to light the systemic nature of Allegiant’s maintenance issues. Finally,  
15 the DOT announced an investigation of FAA’s oversight of Allegiant on May 9, 2018, resulting  
16 in the third stock drop. The announcement of a government investigation alone is insufficient to  
17 establish loss causation, but here the CBS and DOT disclosures together alerted the market to  
18 Allegiant’s systemic maintenance issues.

19 The three stock drops, ranging from 2% to 8.59%, on heavy trading volume following the  
20 partial disclosures constitute a significant fall in share price. The defendants cite dicta from  
21 *Metzler* to argue that the plaintiffs fail to plead loss causation because the stock price recovered,  
22 but dismissal is inappropriate on these grounds. *See Nathanson v. Polycom, Inc.*, 87 F. Supp. 3d  
23 966, 985 (N.D. Cal. 2015). The plaintiffs thus adequately allege loss causation.

1           **D. Janus**

2           The defendants argue that Sheldon and Harfst did not make any false statements under  
3 *Janus Capital Group, Inc. v. First Derivative Traders*, 564 U.S. 135 (2011). The plaintiffs  
4 respond that Sheldon made false statements because he signed Allegiant’s 10-Ks and that Harfst  
5 made false statements because he exercised sufficient control over Allegiant’s false statements.  
6 The defendants concede in their reply that Sheldon’s liability is adequately alleged because he  
7 signed Allegiant’s 10-Ks, but still contest Harfst’s liability.

8           In *Janus*, the United States Supreme Court held that a person can be held liable under  
9 Section 10(b) of the Exchange Act only if he is the “maker of a statement.” *Id.* at 142-43. “[T]he  
10 maker of a statement is the entity with authority over the content of the statement and whether  
11 and how to communicate it.” *Id.* at 144. “Without control, a person or entity can merely suggest  
12 what to say, not ‘make’ a statement in its own right. One who prepares or publishes a statement  
13 on behalf of another is not its maker.” *Id.* “Courts have consistently held that the signer of a  
14 corporate filing is its ‘maker,’ because signing a filing implies ‘ultimate control’ over its  
15 contents.” *Special Situations Fund III QP, L.P. v. Brar*, 2015 WL 1393539, at \*3 (N.D. Cal.  
16 Mar. 26, 2015). Although *Janus* addressed two distinct legal entities, district courts in the Ninth  
17 Circuit “regularly apply *Janus* to corporate officers.” *In re SolarCity Corp. Sec. Litig.*, 274 F.  
18 Supp. 3d 972, 1006 (N.D. Cal. 2017) (holding that *Janus* applies to corporate officers).

19           Harfst did not sign the 10-Ks and departed Allegiant before they were issued. The  
20 plaintiffs allege that each of the defendants “was aware of or recklessly disregarded the fact that  
21 the false and misleading statements were being issued concerning the Company . . . and/or . . .  
22 approved or ratified these statements in violation of the federal securities laws.” ECF No. 34.  
23 But that conclusory allegation does not meet the heightened pleading standard under Federal

1 Rule 9(b). The plaintiffs thus do not allege facts showing that Harfst had authority over any of  
2 the 10-K statements, so I dismiss the Section 10(b) claim against him.

3 **E. Section 20(a)**

4 Section 20(a) of the PSLRA establishes joint and several liability for controlling persons  
5 who aid and abet securities violations. 15 U.S.C. § 78t(a). To establish control person liability,  
6 the plaintiffs must allege “a primary violation of federal securities law” and that “the defendant  
7 exercised actual power or control over the primary violator.” *Zucco*, 552 F.3d at 990 (quotation  
8 omitted). “This inquiry is normally an intensely factual question.” *Id.* (quotation omitted).  
9 “Courts have found general allegations concerning an individual’s title and responsibilities to be  
10 sufficient to establish control at the motion to dismiss stage.” *In re Energy Recovery Inc. Sec.*  
11 *Litig.*, 2016 WL 324150, at \*25 (N.D. Cal. Jan. 27, 2016) (quotation omitted). The plaintiffs  
12 allege a violation of securities laws and that Gallagher, Sheldon, and Bricker, as corporate  
13 officers, exercised control over the primary violator. However, Harfst cannot be liable under  
14 Section 20(a) because he departed Allegiant before it issued the 10-Ks, which contain the only  
15 remaining actionable statements in this case. *See In re Braskem S.A. Sec. Litig.*, 246 F. Supp. 3d  
16 731, 771 (S.D.N.Y. 2017) (“[C]orporate officers cannot be liable as control persons for the  
17 period after they left the [c]ompany.”) (quotation omitted). So I deny the motion to dismiss with  
18 respect to the Section 20(a) claim against Gallagher, Sheldon, and Bricker, but I grant the motion  
19 with respect to the claim against Harfst.

20 **III. SUMMARY**

21 I grant the motion and dismiss the claims that are based on Allegiant’s January 2016  
22 statement that its maintenance personnel were highly-trained, the Code of Ethics, Gallagher’s  
23 letters to shareholders, Allegiant’s June 8, 2015 statement, and statements in the investor call. I

1 deny the motion with respect to the statements in Allegiant's 10-Ks. I grant the plaintiffs leave  
2 to amend if they can adequately allege that Allegiant's January 2016 statement that its mechanics  
3 were "highly-trained" was false or misleading and include additional factual allegations  
4 supporting scienter.

5 **IV. CONCLUSION**

6 IT IS THEREFORE ORDERED that the defendants' motion to dismiss (**ECF No. 45**) is  
7 **GRANTED IN PART and DENIED IN PART.**

8 IT IS FURTHER ORDERED that the claims against Steven E. Harfst in the First  
9 Amended Complaint are dismissed without prejudice.

10 IT IS FURTHER ORDERED that plaintiffs Charles Brendon and Daniel Checkman may  
11 file an amended complaint by October 18, 2019.

12 IT IS FURTHER ORDERED that the clerk of the court shall amend the caption of this  
13 case to include lead plaintiff Charles Brendon.

14 DATED this 9th day of September, 2019.

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16   
17 ANDREW P. GORDON  
18 UNITED STATES DISTRICT JUDGE  
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